



City of Arts & Innovation

City Council Memorandum

TO: HONORABLE MAYOR AND CITY COUNCIL DATE: JULY 14, 2026

FROM: PUBLIC WORKS DEPARTMENT WARDS: 1, 3, 5, 6, 7

SUBJECT: APPROVE AGREEMENT FOR LANDSCAPE MAINTENANCE SERVICES FROM RFP 2532, WITH INNOVATIVE GROWTH LANDSCAPE OF SAN JACINTO, CALIFORNIA, FOR LANDSCAPE AND GENERAL OUTSIDE MAINTENANCE SERVICE FOR NORTH QUADRANT PARKWAYS AND MEDIANS, FOR A TERM OF THREE (3) YEARS, WITH THE OPTION TO EXTEND FOR TWO (2) ADDITIONAL ONE-YEAR TERMS, FOR AN AMOUNT OF \$1,824,387.96, PLUS 25% CHANGE ORDER AUTHORITY IN THE AMOUNT OF \$456,096.99, FOR A TOTAL AGREEMENT AMOUNT NOT TO EXCEED \$2,280,484.95

ISSUE:

Approve Agreement for Landscape Maintenance Services for Landscape and General Outside Maintenance Services for North Quadrant Parkways and Medians from RFP 2532, with Innovative Growth Landscape of San Jacinto, California, for a term of three (3) years, with the option to extend for two (2) additional one-year terms, for an amount of \$1,824,387.96, plus 25% change order authority in the amount of \$456,096.99, for a total agreement amount not to exceed \$2,280,484.95.

RECOMMENDATIONS:

That the City Council:

1. Approve Agreement for Landscape Maintenance Services from RFP 2532, with Innovative Growth Landscape of San Jacinto, California, for Landscape and General Outside Maintenance Service for North Quadrant Parkways and Medians, for the term of three (3) years, with the option to extend for two (2) additional one-year terms, in the amount of \$1,824,387.96;
2. Authorize a 25% change order authority of \$456,096.99 for a total agreement amount not to exceed \$2,280,484.95 for vandalism, theft, and decay; and
3. Authorize the City Manager, or designee, to execute the Agreement with Innovative Growth Landscape including making minor and non-substantive changes, including term extensions up to two (2) years, subject to the availability of budgeted funds.

BACKGROUND:

The City has approximately 450 acres of City maintained landscapes, approximately 150,000 City maintained Street Trees with over 300 different species spread over 81 square miles and has been recognized by the Arbor Day Foundation as a “Tree City USA” since 1987. The North Quadrant is an area of the city located North of State Route 91 and Interstate 215. It is also one of nine contracted service areas that allows the City to attain landscaping operational efficiencies while meeting the specialized needs of each landscaped area.

Innovative Growth Landscape (IGL) is a landscape maintenance and construction contractor established in 2021 and headquartered in San Jacinto, California. The company specializes in municipal and public right-of-way landscape services, including irrigation maintenance, weed abatement, tree care, and landscape construction, and holds C-27 Landscaping, C-8 Concrete, General B, and Qualified Applicator licenses. IGL has experience providing services for municipal and public agency clients throughout Southern California, including the Cities of San Jacinto, Calimesa, and Inglewood, with a focus on landscape maintenance, irrigation repair, and public streetscape improvements

DISCUSSION:

Purchasing Overview

On January 27, 2026, the City’s Purchasing Division (Purchasing) issued Request for Proposals (RFP) No. 2532 on PlanetBids seeking prospective proposers to provide Landscape and General Outside Maintenance Services for North Quadrant Parkways and Medians.

The solicitation notification is summarized in the table below:

Action	Number of Vendors
External Vendors Notified	0
City of Riverside Vendors Notified	209
Vendors who downloaded the RFP	47
Proposals received	20

The City did not host a pre-proposal meeting, a total of 67 questions were received from prospective proposers, and one (1) addendum was posted. RFP No. 2532 closed on February 26, 2026, with a total of 20 responses. A total of 18 proposals were found to be responsive and responsible, with two (2) proposals deemed non-responsive for missing proposal documentation and suspended CSLB license a time of bid closing.

Under the guidance of Purchasing, three (3) City staff members evaluated the proposals for Round One. The evaluation criteria, total points and rankings for each evaluation round are summarized in the tables below.

Round 1 – Evaluation Criteria

Evaluation Criteria	Total Points
Qualifications and Experience	30%
Approach and Methodology	35%
Professional References	5%
Pricing	30%

Round 1 – Evaluation Results

Vendor	Location	Proposed Cost	Evaluation Scores	Rank
Mariposa Landscapes, Inc.	Irwindale, CA	\$2,163,543.48	843.61	1
Innovative Growth Landscape	San Jacinto, CA	\$1,824,387.96	843.18	2
Colts Landscape Inc	Garden Grove, CA	\$2,066,681.22	822.15	3
BrightView Landscape Services, Inc	Riverside, CA	\$2,731,176.00	818.05	4
Pacific Coast Landscape & Design, Inc	Riverside, CA	\$2,186,502.72	817.81	5
Integrity Arborist and Ecoscape Inc	Riverside, CA	\$1,696,810.92	813.33	6
Inland Empire Landscape, Inc.	San Bernardino, CA	\$2,401,061.64	803.68	7
Greentech Landscape Inc.	Santa Fe Springs, CA	\$2,149,411.86	794.33	8
Leafwise Landscape LLC	Moreno Valley, CA	\$2,105,595.00	789.26	9
J. Orozco Enterprises	Pomona, CA	\$2,301,894.12	781.14	10
Evolution Landscaping & Plumbing	Huntington Beach, CA	\$1,837,332.00	772.06	11
New Generation Landscape Management Inc	San Bernardino, CA	\$2,030,724.00	766.50	12
Priority Landscape Services, LLC.	Anaheim, CA	\$2,194,943.50	760.25	13
Real Green Inc.	Orange, CA	\$2,587,396.32	750.08	14
Tropical Plaza Nursery, Inc.	Villa Park, CA	\$3,270,239.32	722.33	15
Merchants Landscape Services, Inc.	Santa Ana, CA	\$2,468,136.00	695.41	16
RP Landscape & Irrigation	San Bernardino, CA	\$3,173,748.00	676.23	17
South County Landscapes	San Juan Capistrano, CA	\$2,246,400.00	618.27	18
*Greenfield Landscaping and Maintenance, Inc.	Hacienda Heights, CA	\$2,288,490.00	NR	NR
**Landscape West Management Services, Inc.com	Anaheim, CA	\$2,642,400.00	NR	NR

*Vendor deemed non-responsive due to missing proposal documentation.

**Vendor deemed non-responsive due to suspended CSLB license a time of bid closing.

The top two (2) proposers were within a competitive point range and were invited to move forward to Interviews (Round 2 Evaluation).

Round 2 – Evaluation Criteria

Evaluation Criteria	Total Points
Staffing Plan and Approach	40%
Performance, Safety, Emergency Management	20%
Communication and Coordination	30%
Presentation Quality	10%

Round 2 – Evaluation Results

Vendor	Location	Evaluation Scores	Rank
Innovative Growth Landscape	San Jacinto, CA	923.34	1
Mariposa Landscapes, Inc.	Irwindale, CA	786.67	2

Following the evaluation, Innovative Growth Landscape was selected as the most qualified company to perform the requirements of RFP No. 2532.

This action is pursuant to Purchasing Resolution 24101, Section 508 which states, “Contracts procured through Formal Procurement shall be awarded by the Awarding Entity to the Lowest Responsive and Responsible Bidder, except that...(c) Contracts procured through Formal Procurement for Services or Professional Services, where a Request for Proposals or Request for Qualifications was used to solicit Bids, shall be awarded by the Awarding Entity in accordance with the evaluation criteria set forth in the Request for Proposals or Request for Qualifications.”

The Purchasing Manager concurs that the recommended action complies with Purchasing Resolution 24101.

FISCAL IMPACT:

The total fiscal impact of this action is \$2,280,484.95, which includes 25% change order authority for the duration of the 3-year agreement ending June 30, 2029. Sufficient funds for FY 2026/27 are available in the General Fund, Forestry & Landscape, Landscape Maintenance Account No. 4110110-421203. Appropriations for future fiscal years will be included in the Department’s Budget submissions for those fiscal years to be presented to the City Council for approval.

Prepared by: Robert Filiar, Urban Forester Manager
 Approved by: Nathan Mustafa, Public Works Director
 Certified as to
 availability of funds: Julie Nemes, Interim Finance Director
 Approved by: Kris Martinez, Assistant City Manager
 Approved as to form: Rebecca McKee-Reimbold, Interim City Attorney

Attachments:

1. Project Site Map
2. Award Recommendation
3. Agreement