



City of Arts & Innovation

City Council Memorandum

TO: HONORABLE MAYOR AND CITY COUNCIL DATE: JUNE 17, 2025

FROM: INNOVATION AND TECHNOLOGY DEPARTMENT WARDS: ALL

SUBJECT: PURCHASE OF SECURITY CAMERA EQUIPMENT IN THE AMOUNT OF \$144,510.09 FROM VECTORUSA THROUGH OMNIA COOPERATIVE PURCHASING AGREEMENT R200803

ISSUE:

Authorize the purchase of security camera equipment in the amount of \$144,510.09 from VectorUSA through Omnia Cooperative Purchasing Agreement R200803.

RECOMMENDATIONS:

That the City Council:

1. Authorize the purchase of security camera equipment from VectorUSA, of Rancho Cucamonga, California, under Omnia Cooperative Purchasing Agreement R200803, in the amount of \$144,510.09; and
2. Authorize the City Manager, or designee, to execute all documents necessary to effectuate this purchase, including making minor and non-substantive changes.

BACKGROUND:

The City has long used video security to help secure city-owned property, enhance public safety, and improve traffic flow and management throughout the City. Over the last decade, camera technologies have drastically improved while the City's existing security camera hardware has started to fail due to aging. The City currently has approximately 1,000 security cameras strategically placed throughout city limits, many of which are outdated, of diminished quality, and no longer meet the needs of safety for the community.

On August 1, 2023, the City Council approved a purchase of \$275,000 that allowed the City to repair or replace up to 135 of these cameras in the most critical safety areas. The new cameras are equipped with state-of-the-art technology, including high-definition video recording, advanced video analytics capabilities, motion detection, and add-on features for some strategically located cameras, such as night vision. These cameras are installed in many community areas, such as traffic intersections, areas with high pedestrian traffic, parks, concentrated business locations, and City facilities.

The newer, updated cameras assist the Riverside Police Department by deterring crimes, helping solve crimes, capturing evidence for the prosecution of crimes, providing peace of mind to residents and businesses, and making the City a safer place for everyone. In addition, the cameras are used to monitor traffic flow and identify accidents, provide live video feeds to emergency responders, and assist in the investigation of natural disasters. The Riverside Police Department will continue to provide the locations of cameras that need to be repaired or replaced and will continue to prioritize replacements based on the need for improved public safety. The proposed procurement is in line with the City's strategic plan to improve community trust including the enhancements to public safety.

In December 2023, City Council approved carryover funding for the specific purpose of purchasing additional security cameras.

DISCUSSION:

Since Fall 2023, the City has replaced, repaired or added 135 security cameras throughout the city limits. This purchase will provide for continued efforts to improve and enhance the City's network of cameras. The installation or replacement of which requires familiarity with configurations and locations throughout the city, as well as City requirements pertaining to traffic safety, access to secure sites and aesthetics related to mounting sites and pole types.

VectorUSA is a premier technology services provider that specializes in the customization, deployment, and management of best-of-breed IT solutions, including security systems and cameras. They focus on helping businesses leverage technology to improve outcomes, and they have been recognized by CRN as a Tech Elite 250 company. They have the expertise and are a properly sized company that can quickly mobilize to assist the City with camera restoration. They are also able to provide competitive pricing for both goods and services through Omnia Cooperative Purchasing Agreement R200803. This cooperative agreement is in line with the City's Purchasing Resolution No. 24101, Section 602(f). While their quote (Attachment 1) provides a list of items that staff believe will be most widely used during this project, the full catalog of items available under the Omnia agreement is available through the following link:

<https://www.omniapartners.com/suppliers/td-synnex/public-sector/contract-documents?hsCtaAttrib=162004679765#c16722>

Purchasing Resolution No. 24101, Article Six: Acquisition of Goods, Section 602 Exceptions states, "Competitive Procurement through the Informal Procurement and Formal Procurement process shall not be required in any of the following circumstances: ... (f) When Cooperative Purchasing is available and undertaken or when Goods can be obtained through Federal, State and/or other public entity pricing contracts or price agreements."

The Purchasing Manager concurs that the recommendations to authorize the purchases are in compliance with Purchasing Resolution 24101, Section 602.

STRATEGIC PLAN ALIGNMENT:

This item contributes to **Strategic Priority 6 - Infrastructure, Mobility & Connectivity and Goal 6.2** - Maintain, protect and improve assets and infrastructure within the City's built environment to ensure and enhance reliability, resiliency, sustainability, and facilitate connectivity.

The item aligns with each of the five cross-cutting threads as follows:

1. **Community Trust** – The decision to make these purchases was made by conducting thorough research within the City’s procurement policies while keeping the City and its’ resident’s best interest at the forefront – including the enhancement to public safety.
2. **Equity** – All members of the community will benefit from the security camera system.
3. **Fiscal Responsibility** – This purchase is being made utilizing a publicly bid contract via a cooperative agreement.
4. **Innovation** – Upgrading and/or replacing equipment provides better technologies and enhanced video surveillance options.
5. **Sustainability & Resiliency** – This purchase is imperative to the success of the City’s public safety program.

FISCAL IMPACT:

The total fiscal impact of this action is \$144,510.09. Sufficient funds are budgeted and available in the Measure Z Fund, Technology Replacement Program account number 8003301-462310.

Prepared by:	Stephanie Gallegos, Administrative Services Manager
Approved by:	George Khalil, Chief Innovation Officer
Certified as to availability of funds:	Kristie Thomas, Finance Director/Assistant Chief Financial Officer
Approved by:	Edward Enriquez, Assistant City Manager/Chief Financial Officer/City Treasurer
Approved as to form:	Rebecca McKee-Reimbold, Interim City Attorney

Attachments:

1. VectorUSA Quote
2. Omnia Cooperative Purchasing Agreement R200803