



City of Arts & Innovation

# City Council Memorandum

---

**TO: HONORABLE MAYOR AND CITY COUNCIL                      DATE: MAY 2, 2023**

**FROM: GENERAL SERVICES DEPARTMENT                      WARDS: ALL**

**SUBJECT: PURCHASE OF ONE HEAVY DUTY AERIAL PERSONNEL-LIFT VEHICLE FROM ALTEC INDUSTRIES, INC OF BIRMINGHAM, ALABAMA, FOR THE PUBLIC WORKS TRAFFIC SIGNAL MAINTENANCE DIVISION IN THE AMOUNT OF \$218,990.**

**ISSUE:**

Approve the purchase of one heavy duty aerial personnel-lift vehicle from Altec Industries, Inc. of Birmingham, Alabama, for the Public Works Traffic Signal Maintenance Division in the amount of \$218,990.

**RECOMMENDATIONS:**

That the City Council approve the purchase of one heavy duty aerial personnel-lift vehicle from Altec Industries, Inc. of Birmingham, Alabama, for the Public Works Traffic Signal Maintenance Division in the amount of \$218,990.

**BACKGROUND:**

The Public Works Department Traffic Signal Maintenance is responsible for maintaining over 450 lighted traffic devices throughout the City of Riverside. With a crew of only five technicians, it is crucial that vehicles are readily available, safe, and reliable in order to accomplish operational responsibilities. When a vehicle is out of service for an extended period, it has a negative impact on crew response times and increases expenditures requiring third-party truck rentals.

The proposed truck purchase will replace unit E362. This unit has experienced extended periods of down time for repairs, is 15 years old, and has exceeded the expected service life with an accumulated excess of 200,000 miles and excessive life to date maintenance costs. To ensure operating efficiency, employee productivity, and continued public safety, vehicles that have reached the end of their economic and useful life span should be replaced. Although unit E362 is being replaced, the unit will remain part of the Public Works Fleet and will be used only for emergency purposes.

## **DISCUSSION:**

Sourcewell is a national service cooperative created to provide government procurement resources and solutions to members in government, education, and nonprofit sectors. Since the City of Riverside is a member of Sourcewell, Altec Industries, Inc. is able to provide the best overall government pricing in accordance with Cooperative Agreement Number 110421-ALT that currently expires on December 27, 2025.

The utilization of the Sourcewell contract is in accordance with Purchasing Resolution No. 23914, Section 602(f) which states that, "Competitive Procurement through Informal Procurement and Formal Procurement processes shall not be required in any of the following circumstances: 602(f) When Cooperative Purchasing is available and undertaken or when goods can be obtained through Federal, State and/or other public entity pricing contracts or price agreements." Due to the volume of sales accessible to vendors using Cooperative contracts, they usually provide either lower set pricing or deeper discounts than would generally be available via competitive procurement by a single agency. For this particular contract there were 10 proposals received and evaluated. Altec Industries, Inc. has a discount percentage greater than most and consistent with the best pricing submitted.

The Purchasing Manager concurs that the recommendation to approve the purchase is in compliance with Purchasing Resolution No. 23914.

The Public Works Director concurs with this report.

## **STRATEGIC PLAN ALIGNMENT:**

The recommended purchase of the new replacement truck for the Public Works Traffic Signal Maintenance Division contributes to the City's Strategic Priority No. 4 Environmental Stewardship and Goal No. 4.6 – Implement the requisite measures to achieve citywide carbon neutrality no later than 2040.

The recommended purchase aligns with *EACH of the five Cross-Cutting Threads* as follows:

1. **Community Trust** – This action builds community trust by ensuring that the Public Works Traffic Signal Maintenance Division has safe and reliable vehicles available for use when performing routine maintenance as well as emergency repairs.
2. **Equity** – This action will benefit the entire community because it enhances city-wide services.
3. **Fiscal Responsibility** – Vehicles which have reached the end of their useful life cycle are more costly to operate and maintain. For this particular cooperative agreement, Altec Industries, Inc. was rated the #1 proposer out of nine responsive proposals and had the highest cost rating of all proposals.
4. **Innovation** – This purchase provides the Traffic Signal Maintenance crew with the specialized equipment that is necessary for their operations.
5. **Sustainability & Resiliency** – This action will result in replacement vehicles which meet the very stringent South Coast Air Quality Management District (SCAQMD) requirements as well as Environmental Protection Agency (EPA) emissions regulations. These newer

vehicles produce significantly less carbon emissions than the older vehicles.

**FISCAL IMPACT:**

The total fiscal impact of the action is \$218,990. The funds are budgeted and available in the Measure A Fund, New Traffic Signals Project Account number 9834130-440313.

Prepared by:	Carl Carey, General Services Director
Certified as to availability of funds:	Edward Enriquez, Interim Assistant City Manager/Chief Financial Officer/Treasurer
Approved by:	Edward Enriquez, Interim Assistant City Manager/Chief Financial Officer/Treasurer
Approved as to form:	Phaedra A. Norton, City Attorney

Attachments:

1. Sourcewell Quote from Altec Industries, Inc.
2. Sourcewell Contract #110421-ALT