



RIVERSIDE ECONOMIC DEVELOPMENT COMMITTEE

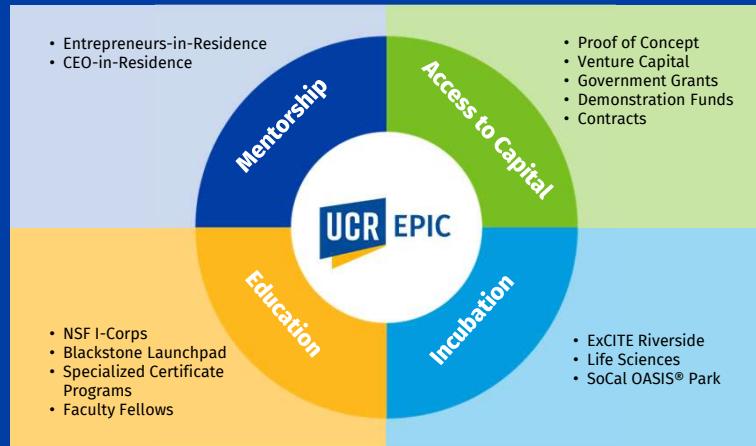
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Rosibel Ochoa, PhD
Associate Vice Chancellor Technology Partnerships
Adjunct Faculty Chemical and Environmental
University of California

10 YEARS SUPPORTING INNOVATION AND ENTREPRENEURSHIP IN THE INLAND SOUTHERN CALIFORNIA



ONE INTEGRATED PLATFORM TO SUPPORT OUR REGION'S ENTREPRENEURS



SUPPORT FOR THE ENTREPRENEURIAL JOURNEY



SEASONED MENTORS THAT SUPPORT THE JOURNEY

- Steve Flaim
- Steve Sharp
- Art Salyer
- John Shearer
- Philip Topham
- Isabelle Bart
- Jay Gilberg
- Lada Rasochova
- Gioia Messinger
- Martin Kleckner
- Ben Raju
- Angelo Farooq

Life Sciences
 Technology
 Cleantech, Entertainment
 Department of Defense
 Artificial Intelligence
 Clean Tech, Marketing
 General
 Life Sciences
 Technology, IOT
 Life Sciences, SBIR/STTR
 Access to Capital
 Small Business, Access to Capital

- Galen Williams
- Doug Kollmyer
- Ken Grusy
- Mario Diez
- Mark Hatch
- Scott Brovsky
- Shomit Ghose
- Tim Richardson
- Kevin Meredith
- Martin Sellers
- Todd Lorenz
- Peter Ciulla

Agriculture, Clean Tech
 Clean Tech, Transportation
 Ag Biotech
 Wireless Technology
 Energy Storage
 Access to Capital
 Data, AI
 Access to Capital
 Circular Economy
 Life Sciences
 Life Sciences
 Clean Tech

620 STARTUPS SUPPORTED SINCE 2016

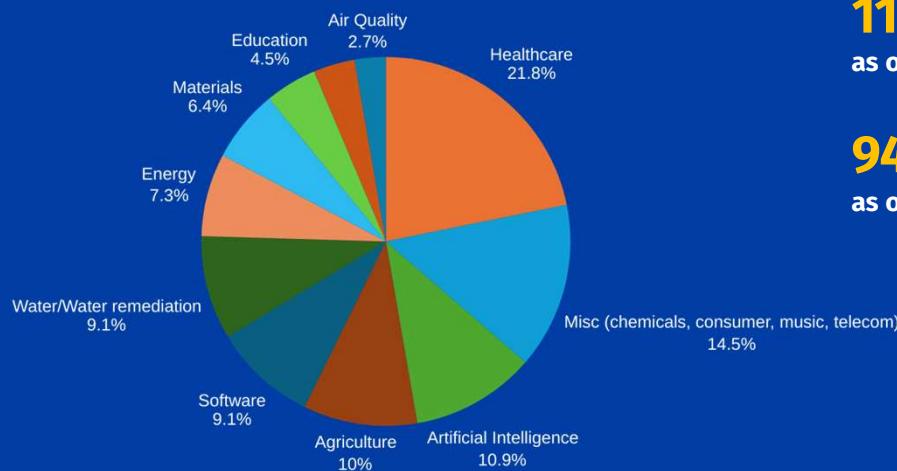
2,000 Jobs
created or retained

4,000+
engaged
Students
\$160 Million
in capital raised

\$72 Million
in SBIR/STTR (35% success rate)



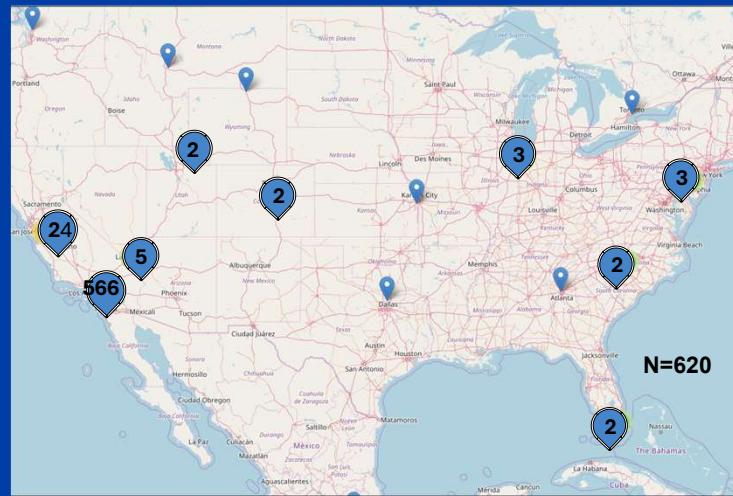
CURRENT PORTFOLIO OF STARTUPS



119 Startups
as of 2/1/2026

94 Applications
as of 2/1/2026

GEOGRAPHICAL DISTRIBUTION OF CLIENTS 2017-2025





INCUBATION FACILITIES SUPPORTED BY OTP PROGRAMS & MENTORSHIP



UCR Life Science Incubator



SoCal OASIS® Park

EPIC SBDC

INNOVAR

Build 2 Scale

Opportunity Gateway



ExCITE is a technology focused incubator that provides startups with:

- Affordable space to develop and prototype their technology products (substantially subsidized by ExCITE's partners)
 - Offices range from \$300-\$700, coworking is \$100, and hot desks are \$150 monthly
- 12 private light industrial offices, space for 30 co-working companies, and 12 hot desks
- Training & event spaces, and shared conference & break rooms
- Technology and business mentorship through UCR's EPIC SBDC and scale-up support programs.



Seedorina



StarNav



SuperFoam

Annual Partner Support in 2025

City of Riverside

\$25K

Direct Financial
Support



County of Riverside

\$75K

Direct Financial
Support



UC Riverside

\$155k

Direct Financial Support,
Mentorship through EPIC SBDC,
and Incubator Management



ExCITE by the Numbers since 2015

43

Companies
Supported

\$58.8M*

Capital
Received

*reported by 19
companies

260+

Jobs
Supported

5

Company
Graduates

3,328

Hours of
mentorship



ExCITE Companies 2025		
Offices	Co-working	Hot Desk
 (2020)	 BITPEEL (2018)	 (2022)
 (2020)	 (2020)	 (2022)
 (2024)	 (2025)	
 (2024)	 (2025)	
 GLID (2025)	 (2025)	
 (2025)	 (2025)	
	(Year company joined ExCITE)	

Case Study: StarNav		UC RIVERSIDE Technology Partnerships
Company Milestones		UCR OTP Support
Nov 2020 – 3 co-founders joined ExCITE as a coworking company	2020	Joined EPIC SBDC
Received \$1.39+M Grants, moved into 1st office space	2021	31.5hrs EPIC SBDC Mentorship
1st prototype of SNAIR test flight and received \$2.9M in Grants, added 2nd office space, hired 3 additional engineers	2022	120 hrs EPIC SBDC Mentorship
SNAIR successfully tested on T-38C jet at Edward Airforce Base, added 3rd office space, hired 5 more employees.	2023	23 hrs EPIC SBDC Mentorship
Received \$900k in sales, \$4M in DoD/Air Force grant awards	2024	40 hrs EPIC SBDC Mentorship + Build 2 Scale
Signed major non-DoD customer, added 2 new employees, added 4th office to support scaling of manufacturing	2025	39 hrs EPIC SBDC Mentorship + Build to Scale + Opportunity Gateway
Path to graduation, looking to expand locally.	2026	8 hrs EPIC Mentorship, Build 2 Scale + Opportunity Gateway

CURIOUS ABOUT OUR IMPACT? CHECK OUT OUR 10-YEAR REPORT

SCAN TO READ OUR REPORT



techpartnerships.ucr.edu

THE OTP TEAM



Dr. Rosibel Ochoa
Associate Vice Chancellor of
Technology Partnerships



Judy Swainford
Executive Analyst &
Associate to AAV-OTP



Jessica Padillo
Associate Director of Program
Finance & Operations



Aimee Knudson
Principal Grant Finance
Administrator



Nelson Rivera
IP Analyst



Luke Kannike
Senior Corporate
Engagement Officer



Nilesh Gupta
Senior Corporate
Engagement Officer



Misty Madero
Director of Corporate
Research and Engagement



Jennifer Yturralde
Director of Outreach and
Incubation Activities



Alison Lubb
Assistant Director of Special
Programs and Outreach



Maricela Argueta
Life Sciences Incubator
Laboratory Manager



Brian Suh
Senior Executive Director of
Technology Partnerships



Tammy Whetter
Principal Contracts &
Grants Officer



Dr. Francisca Reyes
Director of Entrepreneurial
Education & Blackstone
LaunchPad



Dr. Jay Gilberg
Entrepreneur-in-Residence



Kalista Combs
Project Training
Coordinator



Grace Yee
Associate Director of
Technology Commercialization



Joyce Patrona
Licensing Officer



Rekha Chowla
Senior Licensing Officer



Venkata Krishnamury
Senior Licensing Officer



Dr. Martin Klecker
Director of EVC, SBC,



Scott Brousky
Associate Director of
Regional Engagement



Nicole Cleary
Social QASIP®
Project Manager



Ken Gray
Senior Advisor