Alliant

City of Riverside
Finance Committee
State of the Insurance Market

May 14, 2025

Presented by:
Robert Lowe

City of Riverside
Presentation Overview

- State of the Insurance Market 2025
  - Financial Performance
  - Loss Trends & Market Disruptors
  - Underwriting Trends
  - Toward the Future

2

Alliant

Market Overview

Financial Performance

Loss Trends & Market Disruptors

Toward the Future

3

Market Pressures…

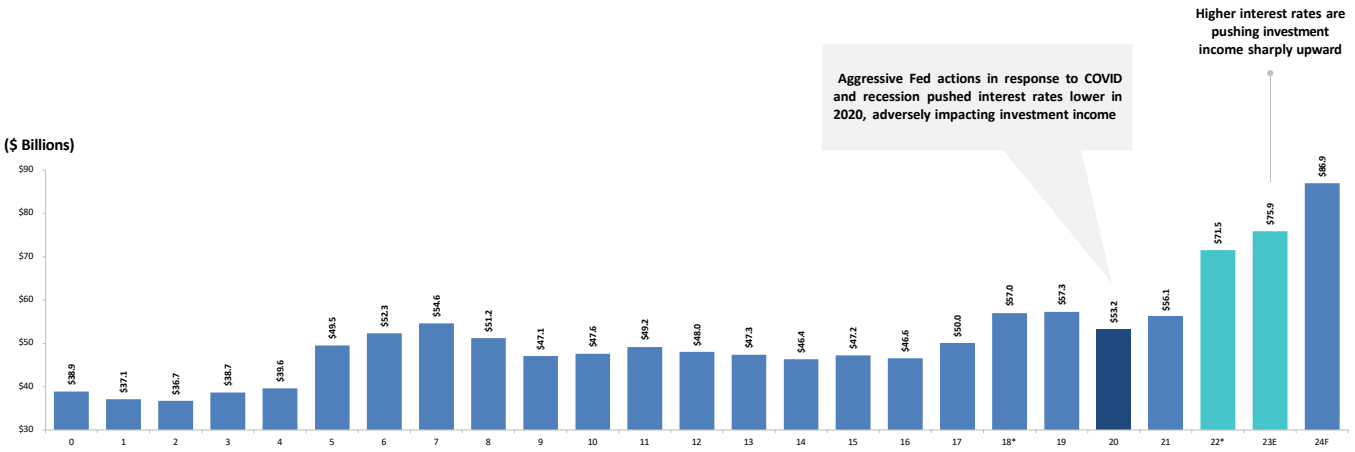
- Cost of climate change natural disasters (wildfires)
- Social Inflation/ Nuclear Verdicts & Legislation
- Cyber Attacks
- Mass Shootings
- Global Political Conflict

The outlook for the next six months is marked by heightened expectations of potentially costly wildfires and hurricanes, as well as continuing convective storm activity in the United States.

- Aging Infrastructure
- Climate Change
- Inflation & Increased Loss Cost
- Natural Disasters
- Supply Chain & Labor Shortage
- Proliferation of "secondary" perils (SCS)

4

Property/Casualty Insurance Industry Investment Income: 2000–2024F*

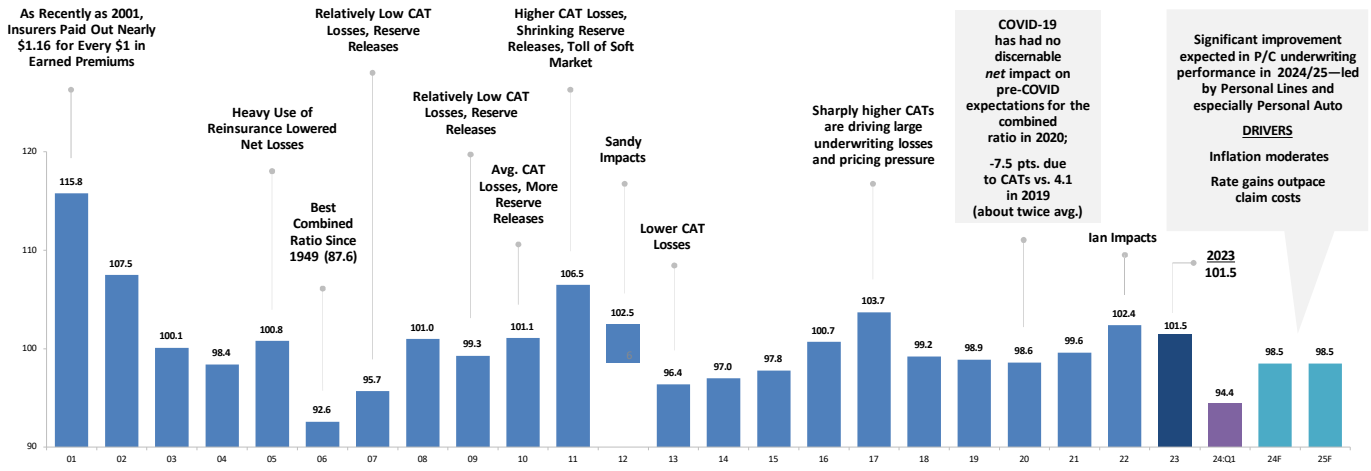


Due to persistently low interest rates, investment income remained below pre-crisis levels for a decade. Lower interest rates during COVID drove investment income down once again. Fed rate hikes in 2022-23 are reversing this trend.

* 2018-19 figures are distorted by provisions of the TCJA of 2017. Increase reflects such items as dividends from foreign subsidiaries.
**2022 figure includes a $10.8B intercompany distribution by a large reinsurer that flowed through NII.
1 Investment gains consist primarily of interest and stock dividends. Sources: A.M. Best Review & Preview (March 2024); ISO; University of South Carolina, Center for Risk and Uncertainty Management.

Alliant

P/C Insurance Industry Combined Ratio, 2001–2023F*

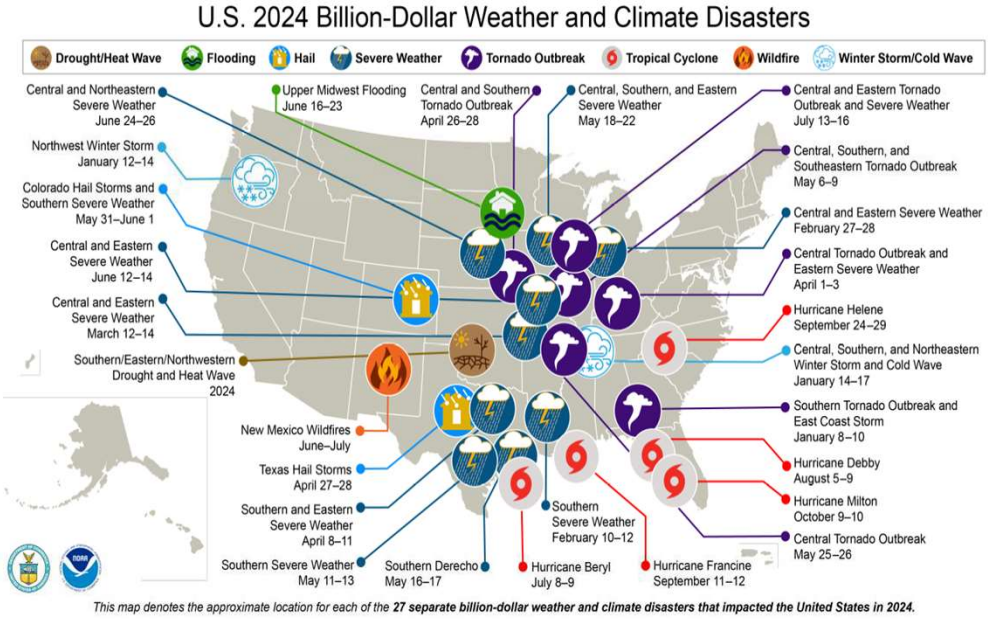


Pre-COVID 2020 Combined Ratio Est. 99.1 (A.M. Best)
Actual = 98

**Excludes Mortgage & Financial Guaranty insurers 2008–2014.
Sources: A.M. Best, ISO (2014-2024F).

Alliant

Major U.S Losses in 2024

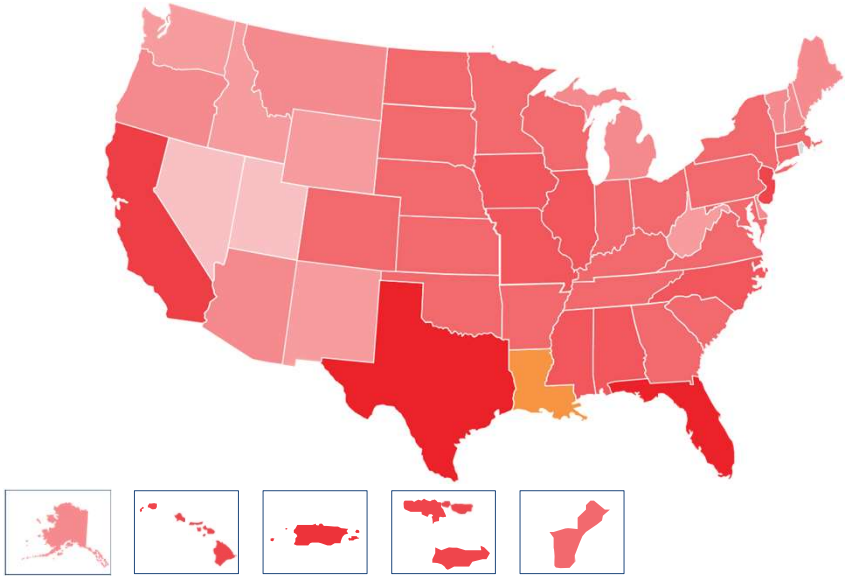


*This map denotes the approximate location for each of the **27 separate billion-dollar weather and climate disasters that impacted the United States in 2024.***

- In 2024, there were 27 confirmed weather/climate disaster events with losses exceeding $1 billion each to affect United States.
- These events included 1 drought event, 1 flooding event, 17 severe storm events, 5 tropical cyclone events, 1 wildfire event, and 2 winter storm events.
- Overall, these events resulted in the deaths of 568 people and had significant economic effects on the areas impacted.
- The 1980–2023 annual average is 8.5 events (CPI-adjusted); the annual average for the most recent 5 years (2019–2023) is 20.4 events (CPI-adjusted).

Alliant

Distribution of Losses from US Billion-Dollar Weather and Climate Disaster 2024* (CPI-Adjusted)



Cost
$5M-100M
$100M-250M
$250M-500M
$500M-1B
$1B-2B
$2B-5B
$5B-10B
$10B-20B
$20B-50B
$50B-100B
$100B-200B
$200B-300B
$300B+

Heavy concentration of losses in Gulf Coast states and CA

*As of May 8, 2024.
Source: NOAA, accessed at: https://www.ncei.noaa.gov/access/billions/mapping.

9

Alliant

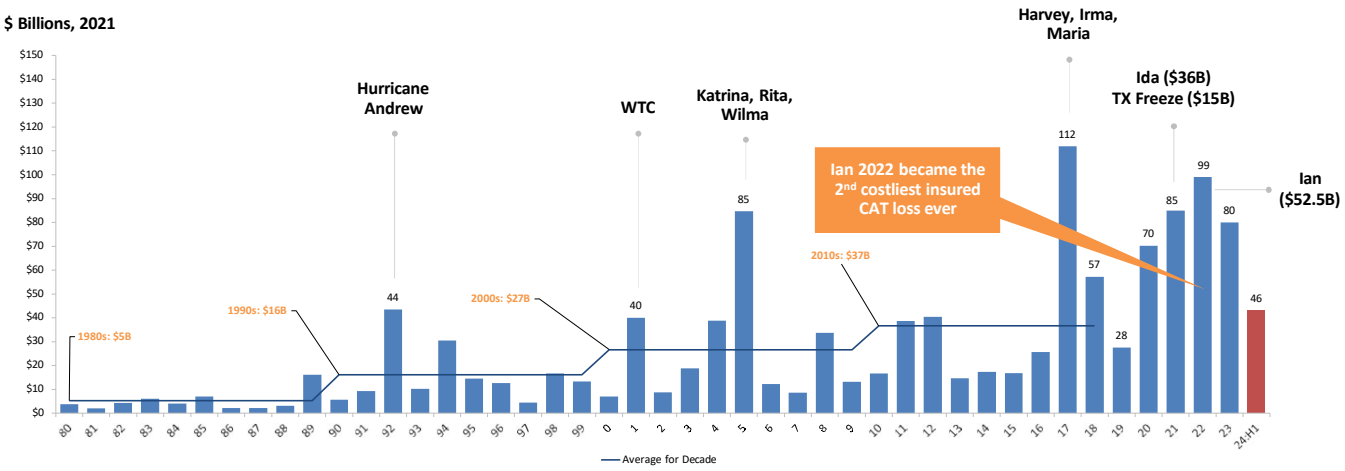
California Wildfires (as of Jan. 21, 2025)

- ~17,000+ structures destroyed/damaged
- ~40,000 acres burned across all fires
- 27 confirmed fatalities
- ~170,000 residents were under evac. orders
- ~$32.5B: Insured Loss Est. (midpoint)
  - ~$1.9M per claim!
  - $250B - $275B: Econ Loss Est.
- CA FAIR Plan: Largest Exposure
  - Has $2.63B reins., co-reins, assessments
- Issue rapidly politicized, Insurers demonized

1

Alliant

U.S. Inflation-Adjusted Insured CAT Losses: 1980–2024:H1



Average Insured Loss per Year*	The 2020s are off to an ominous start with $83.5B in average annual insured losses (2020-23)
1980-2021: $23.8 Billion | 2012-2021: $44.1 Billion	

*Stated in 2021 dollars except 2022 -2024 (in current dollars).

Sources: Property Claims Service, a Verisk Analytics business (1980-2019); 2020-22 figures from Munich Re; 2023 and 2024:H1 figure from Aon. Insurance Information Institute; University of South Carolina, Risk & Uncertainty Management Center.

11

Alliant

Social Inflation: Many Interrelated Causes, Difficult to Manage

California is the trial bar's laboratory. It's where they go to pursue innovative new theories of liability and push the envelope with regard to expanding liability for business. The courts welcome these theories with open arms and businesses are overwhelmed with claims.

Nuclear verdicts

Number of reported verdicts over $100 million hit an all-time high of at least 23 in 2023

2023

$23.8 million
Median nuclear verdict

$21.1 million
Median nuclear verdict for personal injury/wrongful death cases

$88.9 million
Mean nuclear verdict for personal injury/wrongful death cases

Insurance claim costs

- Increasing Propensity to Sue
- Size of Jury Awards
- Courts/Juries Favoring Plaintiffs
- Growing Distrust of Large Corps.
- Litigation Financing
- Aggressive Plaintiff Bar Ads
- Changes in Regulatory and Legal Environment

Source: Risk and Uncertainty Management Center, Univ. of South Carolina, adapted from Verisk "Social Inflation" presentation (2020);
Source: Risk & Insurance June 11, 2024

12

Alliant

Underwriting Trends Toward the Future

13

Alliant

Property Renewal Outlook

Continued scrutiny of data (SOV, COPE, ITV with Increased Construction Cost)

- *Must go to market with a compelling narrative*
- *Emphasis on data quality will not be going away any time soon*

Increased retentions and caps on certain types of exposure

- *Programs that have <u>not</u> undergone changes over the course of the last few renewal cycles may face scrutiny, particularly on Windstorm & Severe Convective Storm*
- *Separate, increased Water Damage deductibles are gaining momentum*

Rate outcomes are highly dependent on remainder of 2024 Wind Season and individual client losses

Underwriter submission activity remains high – imperative to engage early and access global market

Regional Underwriting: Property markets are affected differently across the nation

- *e.g., West: Wildfire/Earthquake, East: Hurricanes, Midwest: SCS, etc.*

14

The Los Angeles fires are expected to have significant consequences for both the insurance and reinsurance markets.

High Losses: Insured losses could exceed $50 billion, with total economic losses possibly reaching up to $150 billion. A large portion of the damages may be uninsured, highlighting the growing coverage gap.

14

Liability Claim Trends and Inflationary Pressures

Liability Claims frequency has increased

- Third-party litigation funding (TPLF)
- Aging Infrastructure
- Dissatisfaction

Liability Claim severity has increased

- Social Inflation (legal system abuse)
- Medical Cost Inflation
- Plaintiff Bar Success – Advertising, Reptile Theory, etc.

Inflation Toll

- As inflation increases, Insurance Carriers seek increased premiums
  - Higher claims payouts, operational costs, etc.
  - Investment Portfolio is impacted
- Claims more likely to approach retention levels, retentions increases are common

15

Alliant

Cyber Market – Cyber Liability Claims Trends

Ransomware losses continue to be a major concern, as it is the #1 cybersecurity threat to all businesses

Select U.S. markets have begun inserting 'widespread event' or 'catastrophic first party loss' exclusions on their renewals

Despite some groups conducting politically-motivated ransomware and data extortion attacks the vast majority of ransomware and data extortion attacks continue to be financially motivated. Fewer of these attacks involve encryption (locking) of data compared to years past

MetaPixel and MoveIt claims have skyrocketed and as such, underwriters are adding exclusions to those without sufficient controls

As the war in Ukraine continues, London underwriters are all deploying proprietary/Lloyd's war exclusion language

Expected increase in state and federal regulations and cyber related enforcement actions

16

Factors Contributing to Record Workers' Compensation Claims Severity

Factors serving as cost drivers resulting increased claims severity

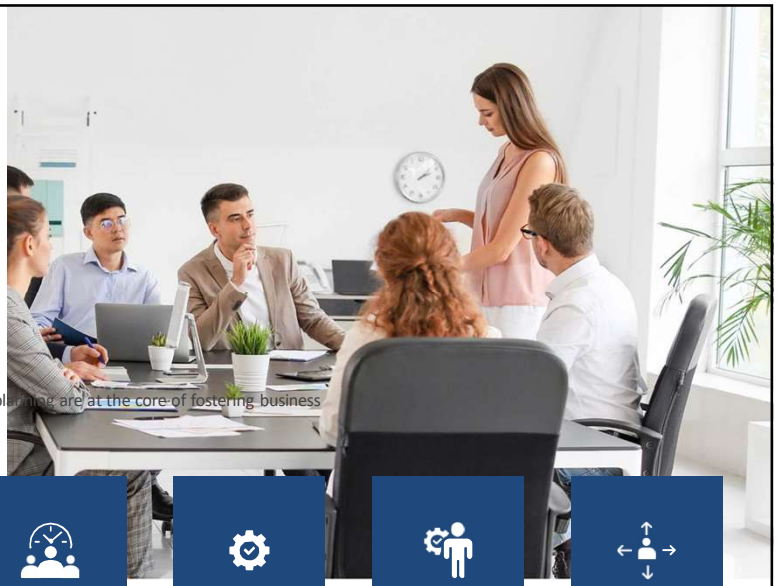
- Medical Technology
- Accident Survivability
- Life Expectancy
- Fee Schedules
- Presumption Laws
- The Job Market
- Vendor Labor Shortages
- Comorbidities & COVID-19

Source: Safety National

17

Alliant

Successfully Navigating the Market



Proactive risk management and strategic pl[illegible] are at the core of fostering business resilience,

- Information
- Meetings
- Relationships
- Start Early
- New Capacity
- Restructuring
- Placement Enhancements

18

Alliant
Thank you!
Questions?
Please contact us if you would like a copy of this presentation.