



City of Arts & Innovation

City Council Memorandum

TO: HONORABLE MAYOR AND CITY COUNCIL DATE: APRIL 21, 2026

FROM: POLICE DEPARTMENT WARDS: ALL

SUBJECT: MEASURE Z – SERVICES AGREEMENT WITH DANA SAFETY SUPPLY, INC. FOR SPECIALTY VEHICLE EQUIPMENT, REMOVAL, AND INSTALLATION SERVICES FOR POLICE DEPARTMENT VEHICLES WITH A TERM ENDING SEPTEMBER 30, 2029 IN THE AMOUNT NOT TO EXCEED \$350,000 IN FY2025/26 AND \$500,000 PER YEAR FROM FY2026/27 THROUGH FY2028/29 FOR A TOTAL AGREEMENT AMOUNT OF \$1,850,000

ISSUE:

Approve the Service Agreement with Dana Safety Supply, INC. for specialty vehicle equipment, removal, and installation services for Police Department Vehicles with a term ending September 30, 2029 in the amount not to exceed \$350,000 for FY 2025/26 and \$500,000 per year for FY 2026/27 through FY2028/29 for a total agreement amount of \$1,850,000.

RECOMMENDATIONS:

That the City Council:

1. Approve the Service Agreement with Dana Safety Supply, INC. for specialty vehicle equipment, removal, and installation services for Police Department Vehicles with a term ending September 30, 2029 in the amount not to exceed \$350,000 for FY 2025/26 and \$500,000 per year for FY 2026/27 through FY2028/29 for a total agreement amount of \$1,850,000; and
2. Authorize the City Manager, or designee, to execute the Services Agreement with Dana Safety Supply, INC., including making minor, non-substantive changes.

BACKGROUND:

To help address services cuts, as well as supporting the City's Critical unfunded needs, at staff's recommendation, the Mayor and the City Council placed Measure Z on the November 8, 2016 ballot. The measure authorized a one-cent increase in the City's sales tax rate and was approved by over 60% of Riverside voters. The collection of the additional one-cent sales tax began on April 1, 2017.

On May 16, 2017, the City Council approved the Measure Z Spending Plan. As part of the Measure Z Spending Plan, the City Council approved funding for a Police Vehicle Replacement and Maintenance Plan in the amount of approximately \$2.2 million per year.

Measure Z funding for the Police Vehicle Replacement and Maintenance Plan remains part of the approved budget and was established to fund the purchase of replacement vehicles for the Riverside Police Department (RPD), as well as the equipment necessary to place the vehicles in service.

On June 17, 2025, the City Council approved the Service Agreement with Innovative Design and Sheet Metal Products, Inc., dba Innovative Emergency Equipment (Innovative), of Riverside, California, for specialty vehicle equipment, removal, and installation services for Police Department Vehicles with a term ending September 30, 2029 in the amount not to exceed \$463,958.48 for FY 2024/25 and \$500,000 per year for FY 2025/26 through FY2028/29 for a total agreement amount of \$2,463,958.48.

On October 20, 2025, a Bill of Sale and Assignment and Assumption Agreement was executed between Innovative and Dana Safety Supply, INC, (Dana) whereas Dana purchased certain assets of the Upfitting Division, including the upfitting of emergency vehicles, from Innovative.

DISCUSSION:

Due to the sale of certain assets of Innovative's Upfitting Division to Dana, Innovative is no longer able to provide the required services to RPD. Therefore, the Service Agreement with Innovative will be terminated and a new Service Agreement with Dana is being proposed.

The RPD and General Services Department, Fleet Services Division have been diligently replacing all pursuit vehicles and updating other vehicles in the RPD fleet. Currently, there are new Ford Police Interceptor SUV's waiting for the installation of standard emergency equipment necessary for the vehicles to be pursuit ready. Additionally, there are new Ford F150 Crew Cab 4x4 trucks purchased for Police Officers specifically assigned to the Public Safety and Engagement Team (PSET) also waiting for the installation of necessary emergency equipment.

The County of Riverside Purchasing Division, on behalf of the Riverside County Sheriff's Office (RSO), issued a Request for Quotations (RFQ) # SHARC-539 for Specialty Vehicle Equipment, Removal, Installation Services on July 19, 2024. The bid was advertised on the County of Riverside's public bidding system. The bid notification was sent to twenty-seven bidders, five of which submitted cost proposals. All five bids were evaluated and were determined to meet the criteria for each vehicle upfit scope requirement. The County of Riverside approved agreements for services for all five of the qualified bidders. On January 7, 2025, the County of Riverside awarded Professional Services Contract ID #SHARC-05516-011-10/29 to Dana Safety Supply, Inc. for Specialty Vehicle Equipment, Removal, and Installation Services with a term ending September 30, 2029.

The Police Department is proposing to enter into a Services Agreement with Dana Safety Supply, Inc. for Specialty Vehicle Equipment, Removal, and Installation Services in the total amount of \$1,850,000 and a term ending September 30, 2029, pursuant to Purchasing Resolution 24101, Section 702(h).

Purchasing Resolution 24101, Section 702(h) states, "Competitive Procurement through the Informal Procurement and Formal Procurement process shall not be required ... (h) When Services, except for Professional Services, can be Procured from a Contractor who offers the same or better price, terms and conditions as the Contractor previously offered as the Lowest Responsive Bidder under Competitive Procurement or negotiations conducted by the City or another public agency, provided that, in the opinion of the Manager, it is in the best interest of the City to do so."

The Purchasing Manager concurs that the recommended actions are in compliance with Purchasing Resolution No. 24101, Section 702(h).

The General Services Director concurs with this report.

FISCAL IMPACT:

The total fiscal impact of this action is \$1,850,000 for the term of the agreement. Sufficient funds in the amount of \$314,000 are budgeted and available in the Measure Z Fund, Homeless Outreach Professional Services Account No. 8003909-421000 and the remaining funds in the amount of \$36,000 are budgeted and available in the Measure Z Fund, Police Field Operations, Vehicle Replacement account no. 8001201-450057 for FY 2025/26. Sufficient funds for future years will be included in the budgets for those fiscal years to be presented to the City Council for approval in the amount of \$500,000 per year.

Prepared by: Brandi Becker, Police Administrator
Approved by: Larry V. Gonzalez, Chief of Police
Certified as to
availability of funds: Julie Nemes, Interim Finance Director
Approved by: Mike Futrell, City Manager
Approved as to form: Rebecca McKee-Reibold, Interim City Attorney

Attachment: Service Agreement with Dana Safety Supply