



PEPSI PARTNERSHIP DRIVES GROWTH



PEPSI PARTNERSHIP TO

01



\$10,000 Upfront fund

02

Rebates:
\$2.00 per 24pk case
\$2.00 per 12pk Case
(Excludes 12oz cans and
16.9oz Aquafina)

Rev Proposal: \$1 rebate for Aquifina. Water is a top seller.

03



Years 1-4
\$10,000 Annual Support
funding indexed to Cases
sold for the year to 4,000
cases/gallons

04



Total Value \$90,000

Rev Proposal: \$15,000 annually for 6000+ cases. No difference for 4000-5999 cases.

PEPSI PARTNERSHIP TO

05



\$1,000 Marking Fund in the form of umbrellas, Banners, and Tumblers

06



35% Commission on Vending

Rev Proposal: 40% commission on vending, but might effect pricing.

3

VARIETY

CONSUMERS ARE DRIVING TRENDS...PEPSI HAS AN ANSWER

CARBONATED BEVERAGES

ICONIC COLA BRAND
#1 FLAVORED CSD
FASTEST GROWING CRAFT SODA
FASTEST GROWING CATEGORY



WATER

#1 SPARKLING WATER CATEGORY DRIVER
#1 BRANDED WATER
#1 PREMIUM WATER INNOVATION
100% RECYCLABLE



TEA

#1 GLOBAL TEA BRAND
#1 PREMIUM TEA
#1 AMONGST AA & HISPANICS



SPORTS DRINKS

#1 SPORTS NUTRITION



ENERGY

OVER 30 FLAVORS



JUICE & KOMBUCHA

#1 ORANGE JUICE
#1 PREMIUM JUICE
#1 SPARKLING JUICE
MADE WITH REAL SUGAR



BAR MIXERS



COFFEE

#1 READY TO DRINK COFFEE



VIVA SOL REFRESCAS

GROWING CATEGORY



PURE CRAFT



4

2026 PepsiCo Beverages Portfolio

PRODUCT INFORMATION www.pepsiproductfacts.com - Products may vary by Market/Location LAST UPDATE 12/31/2025

CSD

12oz Cans (24pk)/20oz Bottles (24pk)/2L Bottles (8pk)

Pepsi
Diet Pepsi
Pepsi Zero Sugar
Pepsi Real Sugar
Pepsi Caffeine Free
Diet Pepsi Caffeine Free
Pepsi Wild Cherry
Diet Pepsi Wild Cherry
Pepsi Zero Sugar Wild Cherry
Pepsi Wild Cherry and Cream
Pepsi Zero Sugar Wild Cherry & Cream
Starry
Starry Zero Sugar
Manzanita Sol
Mug Root Beer
Mug Zero Root Beer
Crush Orange
Crush Orange Zero Sugar
Crush Grape
Crush Strawberry
Crush Pineapple

Mountain Dew
Diet Mountain Dew
Mountain Dew Sero Sugar
Mountain Dew Code Red
Mountain Dew Voltage
Mtn Dew Baja Blast
Mtn Dew Baja Blast Zero Sugar
Mtn Dew Maui Burst
Mtn Dew Baja Cabo Citrus



7.5oz Cans (10pk / 24pk)

Pepsi
Pepsi Wild Cherry
Diet Pepsi
Pepsi Zero Sugar
Pepsi Real Sugar
Starry
Starry Zero Sugar
Mtn Dew
Crush Orange
Schweppes G. Ale
Schweppes Club Soda
Schweppes Tonic
Schweppes Tonic Zero Sugar
Mug

12oz Glass (24pk) Mug Cream Soda
Pepsi Real Sugar Mountain Dew Baja Blast
Manzanita Sol

ENERGY

Celsius

12oz Sleek Cans (12pk)
Sparkling Orange
Sparkling Peach Vibe
Sparkling Tropical Vibe
Sparkling Astro Vibe
Sparkling Cosmic Vibe
Sparkling Galaxy Vibe
Sparkling Fantasy Vibe
Sparkling Oasis Vibe
Sparkling Retro Vibe
Sparkling Playa Vibe
Sparkling Spritz Vibe
Sparkling Kiwi Strawberry
Sparkling Wild Berry
Sparkling Mango Passionfruit
Sparkling Grape Rush
Sparkling Green Apple Cherry
Sparkling Strawberry Passionfruit
Sparkling Raspberry Peach
Sparkling Cherry Cola
Sparkling Mango Lemonade
Sparkling Watermelon Lemon
Acai Raz Green Tea
Peach Mango Green Tea
Fizz-Free Pink Lemonade
Fizz-Free Dragonfruit
Fizz-Free Blue Raspberry Lemonade

Celsius 16oz Cans (12pk)

Sparkling Blue Crush
Sparkling Dragonberry
Sparkling Cherry Limeade
Sparkling Orangesicle
Sparkling Grape Slush
Sparkling Watermelon Ice

Starbucks Iced Energy

12oz Cans
Blueberry Lemonade
Tropical Peach
Watermelon Twist
Strawberry Kiwi
Cherry Pomegranate

Mountain Dew AMP
16oz Cans (12pk)
Charged Original Dew

Rockstar

16oz Cans (12pk)

Original Energy
Punched
Sugar Free
Zero Carb
Hardcore Apple
Recovery
Recovery Orange
Recovery Berryade
Pure Zero TMGS
Pure Zero Grape
Pure Zero Mandarin Orange
Boom Whipped Orange
Boom Whipped Strawberry
Boom Pina Colada
Punched Berry Sangria
Punched Pineapple

Alani Nu

12oz Sleek Cans (12pk)

Blue Slush
Breezeberry
Cherry Slush
Cherry Twist
Cosmic Stardust
Cotton Candy
Dream Float
Hawaiian Shaved Ice
Juicy Peach
Orange Kiss
Pink Slush
Strawberry Sunrise
Watermelon Wave
Cherry Bomb LTO

READY TO DRINK COFFEE

Starbucks Frappuccino

13.7oz Glass Bottles (12pk)/
Vanilla
Mocha
Caramel
Coffee
White Chocolate
Oatmilk Caramel Waffle Cookie
Oatmilk Dark Chocolate Brownie

Starbucks Doubleshot

6.5oz Cans (4pk)
Original
Original Light
Salted Caramel Cream
11oz Cans (12pk)
Mocha
Vanilla
15oz Cans (12pk)
Mocha
Vanilla
White Chocolate
Caramel
Coffee

Starbucks Tripleshot

11oz Cans (12pk)
Vanilla
Mocha
Caramel
15oz Cans (12pk)
Caramel
Mocha
Vanilla

Starbucks Frappuccino Lite

9.5oz Glass Bottles
Double Chocolate Gelato
Creamy Vanilla Gelato
Sea Salt Caramel Gelato

Starbucks NITRO

9.6oz Cans
Black Unsweetened
Vanilla

Starbucks Cold Brew

11oz Cans (12pk)
Salted Caramel Cream
Chocolate Cream
Vanilla Sweet Cream

14oz PET Bottle (12pk)

Pink Drink Strawberry Acai

poppi

FUNCTIONAL SODA

Poppi 12oz Cans (12pk)

Strawberry Lemon
Raspberry Rose
Cherry Limeade
Orange
Doc Pop
Cream Soda
Orange Cream
Watermelon
Cherry Cola
Wild Berry
Grape
Alpine Blast
Classic Cola
Lemon Lime
Ginger Fizz
Root Beer
Ginger Fizz
Cranberry Fizz
Shirley Temple



2026 PepsiCo Beverages Portfolio

PRODUCT INFORMATION www.pepsiproductfacts.com - Products may vary by Market/Location LAST UPDATE 12/31/2025

HYDRATION/SPARKLING

AQUAFINA

12oz Bottles
20oz Bottles (24pk)
1 Liter Bottles (12pk)
1.25 Liter Bottles (12pk)
1.5 Liter Bottles (12pk)
16oz Alumi-Tek Bottle (24pk)

LIFE WTR

20oz Bottles (24pk)
700ml Sport Cap Bottles (12pk)
1 Liter Bottles (12pk)

GATORADE WATER

1L Bottles (6pk, 12pk)
700ml Bottles (12pk)
20oz Bottles (55)



GATORADE

11.5oz Cans
Fruit Punch
Lemon Lime
Orange
12oz Bottles (24pk)
Fruit Punch
Lemon Lime
Orange
Blue Raz
Glacier Cherry
Glacier Freeze
Cucumber Lime
AS Berry
20oz Bottles (24pk)
Fruit Punch
Lemon-Lime
Orange
Glacier Freeze
Fierce Grape
Blue Raz
Lime Cucumber
Rip Tide Rush
Fierce Grape
Fierce Blue Cherry
Fierce Green Apple

28oz Bottles (15pk)
Lemon Lime
Fruit Punch
Blue Raz
Orange
Glacier Cherry
Glacier Freeze
Fierce Grape
Fierce Blue Cherry
Fierce Green Apple
Fierce Strawberry
Lime Cucumber
Frost Arctic Blitz
Frost Icy Charge
Lightning Blast
Mashups - Cool
Mashups - Lemon
Lime/Orange
Mashups - Glacier
Cherry/Glacier Freeze
Citrus Cooler
Upside Down Citrus Cooler



Gatorade ZERO

20oz Bottles (24pk)
Cool Blue
Fruit Punch
Lemon Lime
Orange
Grape
Glacier Cherry
Glacier Freeze
Watermelon Splash
Apple Burst
Kiwi Strawberry
Lime Cucumber
12oz Bottles (24pk)
Apple Burst
Berry
Cool Blue
Fruit Punch
Glacier Cherry
Glacier Freeze
Grape
Lemon Lime
Orange
Watermelon Splash
28oz Bottles (15pk)
Cool Blue
Berry
Orange
Lemon Lime
Glacier Cherry
Glacier Freeze
Fruit Punch
Lime Cucumber
Grape
Kiwi Strawberry

propel

16.9oz Bottles (12pk)
Kiwi Strawberry
Berry
Grape
Strawberry Lemonade
Black Cherry
Watermelon
Lemon
Peach
Energy Boost Passionfruit
Guava
Energy Boost Rasp Green Tea
1L Bottles (12pk)
Grape
Kiwi Strawberry
Berry
20oz Bottles
Fit Black Cherry
Fit Berry
Fit Grape
Fit Mango
Fit Peach
Fit Strawberry Kiwi
Fit Strawberry Lemonade
Fit Watermelon
Energy Boost Passionfruit
Guava
Immune Support Orange Raz
Propel Immune Support
16.9oz/20oz/24oz
Orange Raspberry

TEA

Pure Leaf

18.5oz Bottles
Sweet Tea
Unsweetened
Zero Sugar Sweet Tea
Lemon
Raspberry
Extra Sweet Tea
Blackberry
Unsweetened Green Tea
Unsweetened Lemon
Peach
Tea & Lemonade



64oz Bottles
Sweet
Unsweet
Zero Sugar Sweet
Raspberry (regional)
Lemon (regional)

Lipton Fusions

16oz Cans
Strawberry Lemonade
Pineapple Mango Lemonade

Lipton Iced Tea

16.9oz Bottles
Zero Sugar Green Tea Citrus
Green Tea Citrus
Lemon
Peach
Zero Sugar Peach
White Tea Raspberry
Tea Lemonade
Immune Support - Zero Sugar
Green Tea
Pineapple Mango



Lipton Brisk

12oz Cans (24pk)
Lemon
1L Bottles
Tea - Sweet with Lemon
Tea - Sweet Tea
Tea - Strawberry Melon
Tea - Blood Orange
Tea - Sweet Tea
Tea - Tea Lemonade
Tea - Raspberry
Tea - Blueberry & Pom
Juice Drink - Fruit Punch
Juice Drink - Lemonade
Juice Drink - Pink Lemonade



PROTEIN



Muscle Milk

14oz Bottles (12pk)
Pro Series - Knockout Chocolate 40G
Pro Series - Intense Vanilla 40G
Pro Series - Slammin' Strawberry 40G
Pro Series - Chocolate Peanut Butter 40G
Genuine - Chocolate
Genuine - Vanilla Creme
Genuine - Strawberries N Crème (varies)
Milk - Chocolate Milk - Caramel And Vanilla

Gatorade Protein Bars

2.8oz Bars (12pk)
Chocolate Chip
Chocolate Caramel

Gatorade Low Sugar P3W1

Gatorade Gatorlyte

20oz Bottles (12pk)
Strawberry Kiwi
Watermelon
Glacier Freeze
Orange
Zero Sugar Straw Kiwi
Zero Sugar Lemon Lime
Zero Sugar Fruit Punch

Gatorade Gatorlyte

20oz Bottles (12pk)
Lime Cucumber
Mixed Berry
Pineapple Mango
Cherry Lime
Tropical Coconut

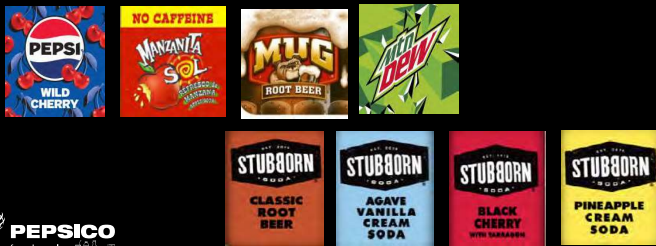


FOUNTAIN BRAND LINEUP

CORE SET



CSD OPTIONS



NCB OPTIONS



EQUIPMENT IMAGES



Tools to help you drive beverage purchase EVERY STEP OF THE WAY

ENTICE

PULL ME IN



ENTER

WELCOME ME



ENGAGE
MAKE IT EASY,
CONNECTED,
PERSONALIZED



ENJOY
SURPRISE &
DELIGHT ME,
TELL ME A STORY



CITY OF
RIVERSIDE

Thank you!

