



**REQUEST FOR PROPOSAL 2229
SERVICES AGREEMENT FOR RIVERSIDE
TRANSMISSION RELIABILITY PROJECT
MATERIAL YARD SURVEILLANCE SERVICES
WITH BAY ALARM COMPANY**

Riverside Public Utilities – Energy Delivery

Board of Public Utilities
April 10, 2023

RiversideCA.gov

BACKGROUND

1. Riverside Transmission Reliability Project (RTRP) is a joint project with Southern California Edison
2. RTRP will provide a critical second connection to the state electric transmission grid
3. Project addresses capacity and reliability needs of the City's electric grid system
4. This component of RTRP pertains to the sub-transmission (69kV) lines segment, and is independent of the any 230kV line work



2

RiversideCA.gov

DISCUSSION

1. Due to magnitude of sub-transmission line work, the material yard is needed
2. There have been several thefts and break-ins at RTRP material yard over the last year
3. Surveillance cameras are needed to mitigate and report any criminal activities within the material yard
4. This proposal is for a vendor to provide surveillance cameras and monitoring system to the RTRP material yard



3

RiversideCA.gov

MATERIAL YARD LOCATION



4

RiversideCA.gov

SCOPE OF WORK

- The services includes:
 - Install, maintain, and repair security cameras
 - Video monitor live security cameras
 - Provide playback capabilities for events triggering movement in the yard
- The awarded vendor will enter into a services agreement with the City for a two-year term
- Option to extend services for up to three additional one-year periods



5

RiversideCA.gov

SURVEILLANCE CAMERAS (TYP.)



6

RiversideCA.gov

CONTRACT PROPOSALS

1. RFP No. 2140 was posted on the City's Online Bid System on March 8, 2022, with a closing date of March 31, 2022
2. Due to an increase in thefts during proposal period, staff revised the scope and rejected all initial proposals, in order to include the ability to directly engage intruders via audio
3. RFP No. 2229 was subsequently posted on the City's Online Bid System on September 1, 2022, with a closing date of October 6, 2022
4. Five proposals were received. Staff evaluated and deemed Bay Alarm Company/Balco Holdings to be the most qualified proposer



7

RiversideCA.gov

PROPOSAL RESULTS

	Vendors	City Location	Proposal Amount	Evaluation	*Score
1	Bay Alarm Company/Balco Holdings	Concord, CA	\$188,074.00	1	778.34
2	Best Alarm Company	Moreno Valley, CA	\$339,200.00	2	730.73
3	Triton Global Services, Inc	Ontario, CA	\$583,381.52	3	676.17
4	ECAM Secure	Long Beach, CA	\$774,700.00	4	589.97
5	Montano Security	Los Angeles, CA	\$1,077,744.00	Non-Responsive	-

➤ *Score based on weighted score:

- Fees and Cost – 35%
- Quality & Methodology – 35%
- Experience – 20%
- Qualification of Firm – 10%

➤ Amounts shown are for five years (two years plus three additional years)

➤ Service cost breakdown for Bay Alarm Company / Balco Holdings are as follows:

- \$29,074 - installation of cameras, lights, and other security equipment
- \$63,600 – 24 months surveillance camera/security system monitoring services (\$2,650 per month)
- \$95,400 – (Optional) 36 months surveillance camera/security system monitoring services (\$2,650 per month, up to 36 months)

8



RiversideCA.gov

FISCAL IMPACT

Project and Fiscal Breakdown		
Work Type	Performed By:	Amount (\$)
Project Coordination	RPU Energy Delivery Engineering	\$10,311
Material Yard Surveillance Services	Bay Alarm Company / Balco Holdings	\$188,074
Agreement Contingency - 20%		\$37,615
Work Order Total:		\$236,000
Anticipated Start Date:		June 2023
Anticipated Duration:		60 Months



9

RiversideCA.gov

STRATEGIC PLAN ALIGNMENT



Strategic Priority 6 - Infrastructure, Mobility and Connectivity

Goal No. 6.2 – Maintain, protect, and improve assets and infrastructure within the City's built environment to ensure and enhance reliability, resiliency, sustainability, and facilitate connectivity.

Cross-Cutting Threads



Community Trust



Fiscal Responsibility



Sustainability & Resiliency



Equity



Innovation



10

RiversideCA.gov

RECOMMENDATIONS

That the Board of Public Utilities:

1. Approve a Services Agreement from Request for Proposal 2229 for Riverside Transmission Reliability Project material yard surveillance services with Bay Alarm Company, owned by Balco Holdings, of Concord, California, for a two-year term with three optional one-year extensions, in a five-year amount of \$188,074, and authorize 20% change order authority in the amount of \$37,615, for a total amount of \$225,689;
2. Authorize the City Manager, or designee, to execute the Services Agreement, including the three optional one-year extensions and making minor and non-substantive changes; and
3. Approve Work Order No. 2313132 for the total capital expenditure of \$236,000 for the purpose of tracking costs related to Riverside Transmission Reliability Project material yard surveillance services as part of Work Order No. 642975.



11

RiversideCA.gov