

#### EXCLUSIVE FRANCHISE FOR RESIDENTIAL AND COMMERCIAL SOLID WASTE COLLECTION SERVICES

#### **Public Works Department**

City Council May 23, 2023

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## BACKGROUND

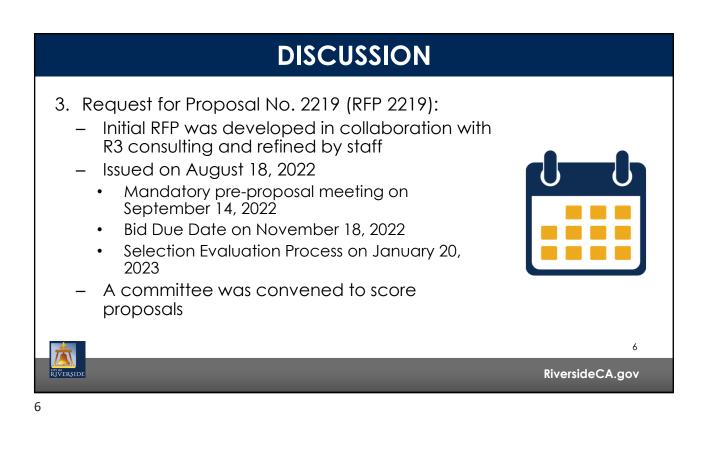
- 7. The City has a transfer service agreement with Agua Mansa Transfer Station/Material Recovery Facility (MRF) to handle all trash, recyclable material, and organic recyclable material which includes source-separated food waste.
- 8. The transfer agreement, effective through March 30, 2029, requires all haulers to transfer these commodities to the MRF.

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VERSIDE

DISCUSSION	
<ol> <li>The proposed Exclusive Franchise Agreement is for a 15-year term through June 30, 2038, with options to extend up to 5 years, through June 30, 2043.</li> <li>This term is reduced compared to the prior commercial contract, and accounts for the required 5 year continuation of services window.</li> </ol>	
<ul> <li>Pursuant to Public Resources Code Section 49520: <ul> <li>Issuing a Notice of Termination to the current commercial hauling contractors;</li> <li>Providing for a 5-year continuation of services period effective July 1, 2023, and limiting the expansion or solicitation of new business during this time until June 30, 2028.</li> <li>At the end of this 5-year transitional period, Athens Services will take over exclusively all of the commercial accounts.</li> </ul> </li> </ul>	E
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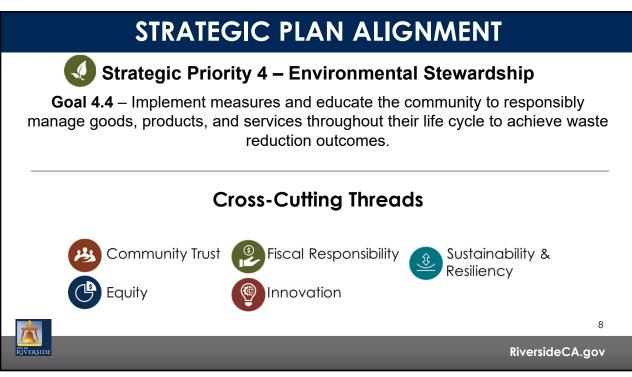
# DISCUSSION

The scoring criteria for both the proposal round and the presentation round were as follows. Criteria were set to ensure the City secures high-quality services and are similar to those used in other City procurements.

- A. Qualifications (35%)
- B. Pricing (25%)
- C. Experience (20%)
- D. Professional References (10%)E. Approach and Methodology (10%).

Rank	Commercial Hauling Proposer	Location	Score
1	Arakelian Enterprises dba Athens Services	La Puente	91.25
2	CR&R Environmental Services	Stanton	85.75
3	Valley Vista Services	City of Industry	84.75
Rank	Residential Hauling Proposer	Location	Score
1	Arakelian Enterprises dba Athens Services	La Puente	86.50
2	Valley Vista Services	City of Industry	84.25
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### RECOMMENDATIONS

That the City Council:

- 1. Conduct a Public Hearing to receive comments relative to an Exclusive Franchise Agreement for Residential and Commercial Solid Waste Garbage, Recyclable Material, and Organic Waste Collection Services;
- 2. Introduce and subsequently adopt an ordinance granting an exclusive franchise to Arakelian Enterprises, Inc. doing business as Athens Services, Inc., to provide residential and commercial solid waste, garbage, recyclable material, and organic waste collection services in the City of Riverside for a fifteen-year term through June 30, 2038, with an option to extend for an additional five years through June 30, 2043;

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RECOMMENDATIONS

- 3. Following adoption of the Ordinance, authorize the City Manager, or designee, to execute the Exclusive Franchise Agreement for residential garbage, recyclable material, and organic waste collection services with Arakelian Enterprises, Inc. doing business as Athens Services, Inc., for a fifteen-year term through June 30, 2038, with an option to extend for an additional five years through June 30, 2043, and making minor and non-substantive changes; and
- Following adoption of the Ordinance, authorize the City Manager, or designee, to execute the Exclusive Franchise Agreement for commercial solid waste garbage, recyclable material, and organic waste collection services with Arakelian Enterprises, Inc. doing business as Athens Services, Inc., for a fifteen-year term through June 30, 2038, with an option to extend for an additional five years through June 30, 2043, and making minor and non-substantive changes.

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