



*City of Arts & Innovation*

# City Council Memorandum

**TO: HONORABLE MAYOR AND CITY COUNCIL      DATE: MARCH 28, 2023**

**FROM: FIRE DEPARTMENT      WARDS: ALL**

**SUBJECT: AWARD RFP NO. 2259 TO INDUSTRIAL VIDEO & CONTROL FOR THE PURCHASE OF TWO TRAILER MOUNTED CAMERA SYSTEMS IN THE AMOUNT OF \$117,141.25 FOR THE FIRE DEPARTMENT**

## **ISSUES:**

Award RFP No. 2259 to Industrial Video & Control of Newton, MA for the purchase of two trailer mounted camera systems in the total amount \$117,141.25 to assist the Fire Department.

## **RECOMMENDATIONS:**

That the City Council award RFP No. 2259 to Industrial Video & Control for the purchase of two trailer mounted camera systems in the total amount of \$117,141.25 for the Fire Department.

## **BACKGROUND:**

The Department Homeland Security (DHS) offers the Urban Area Security Initiative (UASI) program to enhance regional preparedness high-threat, high-density areas and provides funding opportunities every fiscal year to address the unique multi-discipline planning, operations, equipment, and training needs to these areas as it relates to terrorism prevention, protection, mitigation, response, and recovery.

On November 19, 2019, the City Council approved acceptance of the FY 2019 Urban Areas Security Initiative (UASI) in the amount of \$2,687,750.00, for regional training activities, equipment, staff salaries, Community Emergency Response Team (CERT) program materials, and Office of Emergency Management Critical Infrastructure Assessment program.

## **DISCUSSION:**

The Riverside Fire Department is seeking to enhance situational awareness capabilities at special events and the protection of critical infrastructure through the purchase of two trailer mounted camera systems. These systems will be available on a regional basis for use at fire and law enforcement incidents and special events. This scalable system will allow jurisdictions within the UASI footprint to deploy the cameras where permanent camera placement are unfeasible or not economical including at short term special events.

In accordance with Purchasing Resolution No. 23914, RFP No. 2259 was released on January 19, 2023, with a total of 33 prospective bidders. The RFP received a total of two responsive and responsible proposals. After the evaluation, the ranking of the submissions is as follows:

Vendor	Vendor's Location	Rank
Industrial Video & Control	Newton, Ma	1
LRG Technologies	West St. Paul, Mn	2

The Purchasing Manager concurs that the recommended actions are compliant with Purchasing Resolution No. 23914.

### **STRATEGIC PLAN ALIGNMENT:**

This item contributes to Strategic Priority No. 2 *Community Well-Being* and Goal No. 2.6 – Strengthen community preparedness for emergencies to ensure effective response and recovery.

This item aligns with Each of the five Cross-Cutting Threads as follows:

1. **Community Trust** – The Department of Homeland Security's Urban Area Security Initiative (UASI) grant has increased the capabilities and capacities of our first responder departments and emergency management agencies for over a decade increasing community trust in our emergency response efforts.
2. **Equity** – Funding provided by the Department of Homeland Security help the region plan and equip departments to respond to our diverse community including those with access and functional needs.
3. **Fiscal Responsibility** – The use of the Department of Homeland Security grant funding increases the Riverside-San Bernardino-Ontario Metropolitan Area's capability and capacity to plan for, train for, exercise and respond to emergencies within the region and beyond through classes and costs associated with training staff, UASI program administration, and equipment acquisition and organization of planning, training, and exercising.
4. **Innovation** – The Riverside Fire Department- Office of Emergency Management's manages the Riverside Urban Area Security Initiative by bringing regional partners on board to build innovative capabilities throughout the two-county region.
5. **Sustainability & Resiliency** – The proposed purchase will provide a sustainable event capability that can meet the needs of the present with out compromising the needs of the future through modular built situational awareness platforms.

### **FISCAL IMPACT:**

The total fiscal impact of the action is \$117,141.25. Sufficient funds are budgeted and available

in the UASI Fund, Fire-UASI-Riverside account number 9167710-440452.

Prepared by: Michael Moore, Fire Chief  
Certified as to  
availability of funds: Edward Enriquez, Chief Financial Officer/Treasurer  
Approved by: Edward Enriquez, Interim Assistant City Manager  
Approved as to form: Phaedra A. Norton, City Attorney

Attachments: Award Recommendation